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# Checklist to become a Pre-Need Salesperson

#### <u>CHECKLIST</u>

To become licenced as a pre-need salesperson in Alberta, you must fulfill the following requirements.

#### ✓ Step 1: Register for the Alberta Pre-Need Salesperson course

- Business Manager must register the new student
- Cost: \$400.00 (to be paid to the AFSRB before commencing the course)
- Upon receipt of payment, the login information and instructions will be sent

## ✓ Step 2: Complete the pre-need course through the Canadian College of Funeral Services (CCFS)

- Send completed modules to CCFS for review
- Confirmation of satisfactory completion from CCFS must be received by AFSRB

## ✓ Step 4: Write the Pre-Need Course Exam

Contact the AFSRB to schedule your in-person exam

- No Cost
- Laptop required bring one with you
- Passing grade of 70% or higher required
- Exams can be booked Monday to Friday at 9:00 a.m. or 1:30 p.m.

# ✓ Step 4: Apply for Licence

The Business Manager must apply and pay for the licence through FILIS. The following documents are required prior to issuing the licence.

- Current Criminal Record Check (conducted within the last 90 days)
- Licensing Declaration
  - First Time Licensee Declaration